



Their tag line is “Spouses Selling Houses” but just a quick few minutes with Dean and Brandi Melton you soon realize they are so much more than your atypical real estate agent. These two build dreams, build relationships and build their faith with every transaction and with every customer.

“SPOUSES SELLING HOUSES” DEAN & BRANDI MELTON



After being convinced by Brandi that the Woodlands would be the ideal place to raise a family and work together, Dean sold his share in the 1960 office and joined Brandi at Ted & Debbie Bates' RE/MAX office in The Woodlands.

Building their connections in the real estate business, and in the community has been a passion for Dean and Brandi, who are very actively involved in their church and community along with their three daughters, the killer B's: Brittney, Brooke, and Breanne. Dean and Brandi's daughters, who each have their own rental properties, share their parents' fervor for real estate, which is very much a family business for The Meltons.

Dean and Brandi have quietly assembled a real estate super team that has cracked the top ranks in the Greater Houston Area and Texas for the past 15 years. While many other teams operate on a high profile, Dean and Brandi have allowed their reputation as community-minded and family-oriented Woodlands residents to sell their services to those who live in and wish to join their community. Throughout their 15-year marriage, Dean and Brandi have been blessed as their family and business have grown.

Both Dean and Brandi came up through the ranks of RE/MAX, each being at different locations until that kismet moment at a RE/MAX state convention in Galveston, Dean and Brandi were introduced to each other.

“When I met Brandi, I said that I would marry her one day,” Dean said. After less than a year of courtship, Brandi and Dean were married in December, 1992.



“It's really in the genes,” Brandi said, “Our girls can pick a house apart and tell us what it needs to be updated to appeal to today's family.”

Dean and Brandi's three daughters are featured in their promotional photos and advertising supplements that clients receive.

The Melton Team has been ranked among the top 10 in the Houston Business Journal for the past 12 years, the top 10 in Texas for RE/MAX and recently cracked the Top 100 for RE/MAX in the United States (there are over 115,000 RE/MAX agents worldwide). The RE/MAX Hall of Fame agents have also achieved Platinum, Chairman and Diamond status on their way to being inducted into the hallowed Circle of Legends.

“All of the awards are a great honor,” Brandi said, “but building a lifelong friendship with our clients is the best honor we can be given. Knowing that our clients have 100% faith and trust in us is the true reward we work for. Many of our clients have bought and sold multiple homes with us.”

Rocky Del Papa, renowned real estate guru and part-owner of RE/MAX-The Woodlands & Spring, has watched as Dean and Brandi have risen through the ranks to the top of their profession.

“Dean and Brandi are outstanding agents who exemplify true real estate professionals,” Rocky said, “They work hard, they are organized, and they treat their clients in a way that generates a lot of repeat business. Although the volume of their business has increased, they are organized enough to consistently provide quality and maintain their standards. They are the benchmark for quality in their real estate community.”

Dean and Brandi's RE/MAX team consists of four members working alongside the agents to ensure their clients receive the utmost service and response time. The extremely family-oriented Meltons consider their team to be a family, although they understand that for their team members, just like themselves, family comes first.

Diana Vance, the longest member of the Melton team since 2001, she has over 15 years of experience in real estate. Tory Hearn, a real estate partner in The Melton Team, is a full-time licensed Realtor who has lived in The Woodlands for over 25 years. Michele Goldman, a licensed assistant to Dean and Brandi, relocated to The Woodlands along with her family after working for over a decade in the North Texas real estate market. Sandy Petermann, who assists buyers and sellers, met Dean and Brandi when they sold her a home. Lauren “Kitty” Janise is the newest addition to the team, she is the client care manager and her #1 job is to keep our clients informed and satisfied.

When not assisting their clients, Dean and Brandi are actively involved in their church, Fellowship of the Woodlands, where they attend service with their daughters and teach Sunday school classes. The Meltons have been members of the church since 1993 when they assisted in leasing the pastor a home. Dean is also a member of The Woodlands Rotary Club.

The Meltons also dedicate their time to the RE/MAX Children's Miracle Network where they help raise money and partake in the annual golf tournament which over the past 4 years has raised close to \$200,000 for children in need.

The Melton Team can be reached at 281-363-5868 or at www.TheMeltonTeam.com.

